


THE LIST TITLE INSURERS

▶ NEXT WEEK'S LIST *Law Firms*

Rank	Company •Address •Website •Phone/fax	Company logo	Dollar value of OC transactions insured in 2018 (millions) •yearly % change	No. of OC transactions insured in 2018 •yearly % change	OC market share	OC employees •yearly % change	Percentage of business		Parent company •Headquarters	Top local official(s) •Title •Phone/fax	Portrait
							•New mortgages	•Refinancings			
1 (1)	Fidelity National Financial Inc. Totals for the following eight OC operations		\$11,374.9 NA	23,354 NA	27.6%	652 ⁽¹⁾ NA	46%	54%			
	Lawyers Title Co. 16755 Von Karman Ave., Ste. 100 Irvine 92606-4931 Website: ocltic.com Email: macslucero@ltic.com		\$2,735.3 -4.1%	6,169 -6.5%	7.5%	70 NA	60%	40%	Fidelity National Financial Jacksonville, Fla.	Mac's Lucero county manager (949) 223-5575/(818) 252-4514	
	Chicago Title Insurance Co. 16969 Von Karman Ave., first floor Irvine 92606-4938 Website: chicagotitleoc.com Email: walkerr@ctt.com		\$2,519.9 -7.7%	5,328 -12.9%	6.5%	47 -6%	60%	40%	Fidelity National Financial Jacksonville, Fla.	Ryan Walker VP, county manager (949) 263-6800	
	Fidelity National Title Co. 1300 Dove St., third floor Newport Beach 92660-2414 Website: fidelityoc.com		\$2,314.6 -24%	4,689 -24.4%	5.7%	63 NA	57%	43%	Fidelity National Financial Jacksonville, Fla.	Kelly Nuno Orange County manager (949) 788-2800/(949) 788-2892	
	Ticor Title Co. 1500 Quail St., third floor Newport Beach 92660-2732 Website: ticoroc.com Email: rbashore@ticortitle.com		\$1,876.7 -2.1%	3,792 -0.2%	4.6%	72 -12.2%	38%	62%	Fidelity National Financial Jacksonville, Fla.	Rick Bashore executive VP, county manager (714) 289-3300/(714) 289-7111	
	Pacific Coast Title Co. 1111 E. Katella Ave., Ste. 120 Orange 92867-5064 Website: pacificcoasttitle.com Email: info@pct.com		\$787.3 -31.2%	1,662 -35.6%	2%	80 ⁽¹⁾ NA	26%	74%	Fidelity National Financial Jacksonville, Fla.	Thomas Lowther CEO (714) 516-6700/(714) 516-6681	
	FNTG Builder Services 4400 MacArthur Blvd., Ste. 200 Newport Beach 92660-2033 Website: fntgbuildercservices.com Email: fntgbuildercs@fnf.com		\$561.5 -8%	1,035 -9.3%	1.3%	wnd	75%	25%	Fidelity National Financial Jacksonville, Fla.	Bryan Coniglio senior VP, manager (949) 622-5000	
	Commonwealth Land Title Co. 4100 Newport Place, Ste. 120 Newport Beach 92660-1427 Website: cltcncs.com Email: commercialcs@fnf.com		\$293.9 ⁽²⁾ NA	106 ⁽²⁾ NA	wnd	20 ⁽¹⁾ NA	wnd	wnd	Fidelity National Financial Jacksonville, Fla.	Ron Howarth senior VP/manager (949) 724-3150/(949) 258-5325	
	ServiceLink 3220 El Camino Real Irvine 92602-1377 Website: svclnk.com		\$285.6 -61.4%	573 -62.2%	0.7%	300 ⁽¹⁾ NA	6%	94%	Fidelity National Financial Jacksonville, Fla.	Chris Azur CEO (800) 777-8759	
2 (2)	First American Title Insurance Co. 1 First American Way Santa Ana 92707-5913 Website: firstam.com		\$6,320.8 -30.6%	15,205 -28.1%	18.5%	1,965 -5.1%	81%	19%	First American Financial Corp. Santa Ana	Dennis Gilmore CEO (714) 250-3000	
3 (3)	Orange Coast Title Co. Totals for the following two OC operations		\$1,938.8 -32.4%	3,900 -34%	4.8%	908 ⁽¹⁾ NA	71%	29%			
	Orange Coast Title 1551 N. Tustin Ave., Ste. 300 Santa Ana 92705-8638 Website: octitle.com Email: richmac@octitle.com		\$1,203.9 -37.1%	2,579 -37.9%	3.1%	893 ⁽¹⁾ NA	57%	43%	Orange Coast Title Santa Ana	Rich Macaluso president/CFO/COO (714) 558-2836/(714) 415-7906	
	California Title Co. 28202 Cabot Road, Ste. 625 Laguna Niguel 92677-1261 Website: caltitle.com		\$734.9 -23%	1,321 -24.5%	1.6%	15 ⁽¹⁾ NA	85%	15%	Orange Coast Title Santa Ana	Dave Erb president (949) 582-8709	

Sources: Residential data provided by CoreLogic, a data and analytics company, and the title companies

Abbreviations: NA: not applicable; wnd: would not disclose

Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor. Photos show first top

official listed.

(1) Business Journal estimate

(2) Obtained from Black Knight Inc.











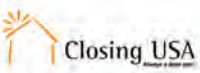


Researched by Meghan Kliever

▶ Continued on page 34

THE LIST TITLE INSURERS

▶ NEXT WEEK'S LIST *Law Firms*

▶ From page 33

Rank	Company •Address Rank	Company logo	Dollar value of OC transactions insured in 2018 (millions) •yearly % change	No. of OC transactions insured in 2018 •yearly % change	OC market share	OC employees •yearly % change	Percentage of business		Parent company •Headquarters	Top local official(s) •Title •Phone/fax
							•New mortgages	•Refinancings		
4 (6)	North American Title Co. 3090 Bristol St., Ste. 190 Costa Mesa 92626-3046 Website: nat.com Email: belliot@nat.com; wtaylor@nat.com		\$1,116 8.3%	2,383 4.6%	2.9%	35 -53.9%	66.5%	33.5%	States Title Holding Inc. San Francisco	Bob Elliott/Wendy Taylor division managers (949) 419-9400/(562) 492-9265
5 (5)	Western Resources Title 625 The City Drive, Ste. 150 Orange 92868-4998 Website: wrtca.com		\$1,105.7 -18.8%	2,373 -23.2%	2.9%	114 -8.1%	40%	60%	Western Resources Title Orange	Ed Lorette CEO (714) 748-7000
6 (4)	WFG National Title Co. 18881 Von Karman Ave., Ste. 500 Irvine 92612-1576 Website: wfgtitleco.com Email: mfortier@wfgtitleco.com		\$1,104.3 -31.9%	2,735 -25.6%	3.3%	42 ⁽¹⁾ NA	18%	82%	Williston Financial Group Portland, Ore.	Matt Fortier division president (949) 430-3700/(949) 430-3701
7 (8)	Stewart Title of California Inc. 5000 Birch St., Ste. 550 Newport Beach 92660-8134 Website: stewart.com/orange-county		\$1,026 ⁽¹⁾ 29.9%	3,097 79.3%	2.5%	39 -22%	34.2%	65.8%	Stewart Title Guaranty Co. Houston	Dale Rincon division president (833) 692-3958
8 (9)	Old Republic National Title Insurance Co. 18565 Jamboree Road, Ste. 275 Irvine 92612-2533 Website: ortc.com Email: ntorquato@ortc.com		\$709 -9.8%	1,579 0.2%	1.9%	85 ⁽¹⁾ NA	30%	70%	Old Republic International Corp. Chicago	Neil Torquato senior VP, Orange County manager (949) 476-5755/(949) 476-5747
9 (7)	Equity Title Co. 450 Exchange, Ste. 200 Irvine 92602-5002 Website: equitytitle.com Email: laura.peters@trgc.com		\$572 -36.8%	1,025 -39.6%	1.3%	50 ⁽¹⁾ NA	70%	30%	Title Resource Group Mount Laurel, N.J.	Laura Peters senior VP, title operations Southern California (714) 972-4200/(800) 609-9872
10 (13)	Westminster Title Co. 725 W. Town & Country Road, Ste. 220 Orange 92868-4700 Website: westminstertitleagency.com		\$425.8 33%	655 28.9%	0.8%	wnd	88%	12%	Toll Brothers Inc. Horsham, Pa.	Paula de Jong California escrow operations manager (714) 347-1387/(215) 914-4231
11 (11)	Provident Title 2200 W. Orangewood Ave., Ste. 110 Orange 92868-1946 Website: providenttitlecompany.com Email: info@providenttitle.com		\$420.1 -25.6%	927 -30.6%	1.1%	wnd	30%	70%	Provident Title Co. Sherman Oaks	Brian Lenox senior VP, Southern California manager (800) 794-8094
12 (15)	Amrock Inc. 17785 Center Court Drive N., Ste. 760 Cerritos 90703-9321 Website: amrock.com		\$329.1 13.6%	723 -1.9%	0.9%	wnd	2.3%	97.8%	Amrock Inc. Detroit	Jeff Eisenshtadt CEO (888) 848-5355/(800) 652-7033
13 (18)	Landwood Title Co. 1403 N. Tustin Ave., Ste. 300 Santa Ana 92705-8691 Website: landwood.com		\$306.6 ⁽³⁾ 66.6%	353 ⁽³⁾ -24.1%	wnd	17 ⁽¹⁾ 0%	wnd	wnd	Tarbell Realtors Santa Ana	David Markham general manager (714) 835-4070
14 (14)	American Coast Title Co. 26632 Towne Centre Drive, Ste. 350 Foothill Ranch 92610-2855 Website: closingusa.com		\$192.6 -37.8%	433 -41.3%	0.5%	wnd	1%	99%	Closing USA LLC ⁽³⁾ Victor, N.Y.	Elliot Foo CEO/president, Closing USA (949) 680-1122
15 (16)	Corinthian Title Co. 7700 Irvine Center Drive, Ste. 800 Irvine 92618-3047 Website: corinthiantitle.com		\$185.9 -14.7%	263 -44.9%	0.3%	7 40%	60%	40%	Corinthian Title Co. San Diego	Jeffrey Fox senior VP/COO (949) 546-0552
16 (12)	NexTitle, a Title and Escrow Co. 2495 Campus Drive, Ste. 100 Irvine 92612-8567 Website: nextitle.com Email: cs@nextitle.com		\$179 -55.2%	361 -56.6%	0.4%	30 ⁽¹⁾ NA	7%	93%	NexTitle, a Title and Escrow Co. Bellevue, Wash.	Linda Yanez escrow officer (949) 383-2900/(949) 383-2901

Sources: Residential data provided by CoreLogic, a data and analytics company, and the title companies

Abbreviations: NA: not applicable; wnd: would not disclose

Note: To the best of our knowledge, this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Unless otherwise noted, the information on this list was provided by the companies themselves. List may not be reprinted without permission of the editor. Photos show first top official listed.

⁽¹⁾ Business Journal estimate

⁽³⁾ Obtained from Black Knight Inc.

⁽³⁾ Foothill Ranch-based loanDepot LLC is the parent of Closing USA LLC

Researched by Meghan Kliever